

**JEFFERSON COUNTY
BOARD OF COUNTY COMMISSIONERS**

CONSENT AGENDA REQUEST

TO: Board of County Commissioners

FROM: Mark McCauley, County Administrator

DATE: February 6, 2023

SUBJECT: Approval of 3-way Professional Services Agreement by the Clallam Economic Development Council and Jefferson County, on behalf of the North Olympic Legislative Alliance (NOLA) and Gordon Thomas Honeywell Government Relations

STATEMENT OF ISSUE: At the December 12, 2022 meeting of the Board of County Commissioners Commissioner Dean proposed that Jefferson County relieve EDC Team Jefferson (EDC) of its contractual obligation to NOLA as a means of providing EDC additional financial stability as it works to increase economic activity in Jefferson County. After a brief discussion the Board directed the County Administrator to prepare a contract for Board consideration and to prepare any required budget appropriation documents for the 1st Quarter Supplemental.

ANALYSIS: The contract is structured such that the Clallam Economic Development Council and Jefferson County contribute two thirds and one third of the cost of the contract with Gordon Thomas Honeywell Government Relations, respectively, on behalf of NOLA. This is a cost-effective way to have an experienced lobbyist work to advance the legislative priorities of the County and region for economic development purposes.

FISCAL IMPACT: Total not to exceed amount of the contract is \$39,548, with Jefferson County's share not to exceed one third or \$13,183. This cost will be paid out of the General Fund, Non-departmental.

RECOMMENDATION: That the Board approve the attached contract.

REVIEWED BY:


Mark McCauley, County Administrator

2/7/23
Date

CONTRACT REVIEW FORM

(INSTRUCTIONS ARE ON THE NEXT PAGE)

Clear Form

CONTRACT WITH: Gordon Thomas Honeywell Government Relations Contract No: NOLA 2023

Contract For: Economic Development Services

Term: Through December 2023

COUNTY DEPARTMENT: County Administrator

Contact Person: Mark McCauley

Contact Phone: 360-385-9130

Contact email: mmccauley@co.jefferson.wa.us

AMOUNT: Not to exceed \$13,183

Revenue: N/A

Expenditure: \$13,183

Matching Funds Required: N/A

Sources(s) of Matching Funds N/A

Fund # 001

Munis Org/Obj 001-270

PROCESS:

- ☒ Exempt from Bid Process
- ☐ Cooperative Purchase
- ☐ Competitive Sealed Bid
- ☐ Small Works Roster
- ☐ Vendor List Bid
- ☐ RFP or RFQ
- ☐ Other: _____

APPROVAL STEPS:

STEP 1: DEPARTMENT CERTIFIES COMPLIANCE WITH JCC 3.55.080 AND CHAPTER 42.23 RCW.

CERTIFIED: ☒ N/A: ☐

Signature

Date

STEP 2: DEPARTMENT CERTIFIES THE PERSON PROPOSED FOR CONTRACTING WITH THE COUNTY (CONTRACTOR) HAS NOT BEEN DEBARRED BY ANY FEDERAL, STATE, OR LOCAL AGENCY.

CERTIFIED: ☒ N/A: ☐

Signature

Date

STEP 3: RISK MANAGEMENT REVIEW (will be added electronically through Laserfiche):

Electronically approved by Risk Management on 2/1/2023.

STEP 4: PROSECUTING ATTORNEY REVIEW (will be added electronically through Laserfiche):

Electronically approved as to form by PAO on 2/1/2023.

Please change the first sentence of Section 11 from "... is an independent Consultant ..." to "... is an independent contractor."

STEP 5: DEPARTMENT MAKES REVISIONS & RESUBMITS TO RISK MANAGEMENT AND PROSECUTING ATTORNEY(IF REQUIRED).

STEP 6: CONTRACTOR SIGNS

STEP 7: SUBMIT TO BOCC FOR APPROVAL

PROFESSIONAL SERVICES AGREEMENT NORTH OLYMPIC LEGISLATIVE ALLIANCE

THIS PROFESSIONAL SERVICES AGREEMENT ("this Agreement") is entered into by and between the Clallam County Economic Development Council and Jefferson County (Clients) on behalf of the North Olympic Legislative Alliance (hereinafter referred to as NOLA) and Gordon Thomas Honeywell Government Relations (hereinafter referred to as "Consultant"), upon the following terms and conditions.

1. Project Designation. The Consultant is retained by the Clients to assist the Clients with Economic Development.
2. Scope of Services. Consultant agrees to perform the services identified on Exhibit "A" attached hereto including the provision of all labor.
3. Time for Performance. This Agreement shall commence January 1, 2023 and continue through December 31, 2023. Work performed consistent with this Agreement during its term, put prior to the adoption of this Agreement, is hereby ratified. The Consultant shall perform all services pursuant to this Agreement as outlined on Exhibit "A". Time is of the essence in the performance of this Agreement.
4. Payment. The Consultant shall be paid by the Clallam County Economic Development Council (2/3rd) and Jefferson County (1/3rd) for completed work and for services rendered under this Agreement as follows:
 - a. Payment for the work provided by Consultant shall be made as provided on Exhibit "A" attached hereto, provided that the total amount of payment to Consultant shall not exceed \$39,548, in accordance with Section B. of Exhibit A, without express written modification of the Agreement signed by each Client.
 - b. Invoices must be submitted by the 15th of the month for the previous month's expenses. Such invoices will be checked by each Client, and upon approval thereof, payment will be made within 30 days to the Consultant in the amount approved. Failure to submit timely invoices and reports pursuant to Exhibit B of the Agreement may result in a denial of reimbursement. Invoices not submitted within 60 days may be denied.
 - c. Final payment of any balance due the Consultant of the total contract price earned will be made promptly once each Client verifies completion of the work and submittal of reports under this Agreement and acceptance by each Client.
 - d. Consultant shall provide invoices and necessary backup documentation for all services including timesheets and statements (specifying the services provided). Any indirect charges require the submittal of an indirect cost methodology and rate using 2 C.F.R. Part 255 and 2 C.F.R. Part 230.

- e. The Consultant's records and accounts pertaining to this Agreement are to be kept available for inspection by representatives of each Client and state for a period of six (6) years after final payments. Copies shall be made available upon request.
- 5. Ownership and Use of Documents. All non-confidential or de-identified documents, drawings, specifications, and other materials produced by the Consultant in connection with the services rendered under this Agreement shall be the property of the Clients whether the project for which they are made is executed or not. The Consultant shall be permitted to retain copies, including reproducible copies, of drawings and specifications for information, reference and use in connection with Consultant's endeavors. Consultant shall not be held liable for reuse of documents or modifications thereof, including electronic data, by each Client or its representatives for any purpose other than the intent of this Agreement.
- 6. Compliance with laws. Consultant shall, in performing the services contemplated by this Agreement, faithfully observe and comply with all federal, state, and local laws, ordinances and regulations, applicable to the services to be rendered under this Agreement.
- 7. Audit. Upon request, Consultant will submit their most recent financial information.
 - a. Upon request either Client shall have the option of performing an onsite review of all records, statements, and documentation.
 - b. If either Client finds indications of potential non-compliance during the monitoring process, the Client shall notify Consultant within ten (10) days. Client and Consultant shall meet to discuss areas of contention in an attempt to resolve issues.
- 8. Indemnification. The Consultant shall defend, indemnify and hold either Client, its officers, officials, employees, agents and volunteers (and their marital communities) harmless from any claims, injuries, damages, losses or suits, including attorney's fees, arising out of or resulting from the acts, errors or omissions of the Consultant in performance of this Agreement, except for injuries and damages caused by the sole negligence of the Client. Should a court of competent jurisdiction determine this Agreement is subject to RCW 4.24.115 if liability for damages occurs arising out of bodily injury to persons or damages to property caused by or resulting from the concurrent negligence of the Consultant and either Client, its officers, officials, employees, agents and volunteers (and their marital communities) the Consultant's liability, including the duty and cost to defend, shall be only for the Consultant's negligence. It is further specifically understood that the indemnification provided constitutes the Consultant's waiver of immunity under Industrial Insurance, Title 51 RCW, solely for the purposes of this indemnification. This waiver has been mutually negotiated by the parties. This section shall survive the expiration or termination of this Agreement.

9. Insurance. Prior to commencing work, the Consultant shall obtain at its own cost and expense the following insurance coverage specified below and shall keep such coverage in force during the terms of the Agreement.
- a. Commercial Automobile Liability Insurance providing bodily injury and property damage liability coverage for all owned and non-owned vehicles assigned to or used in the performance of the work for a combined single limit of not less than \$500,000 each occurrence with each Client named as an additional insured in connection with the Consultant's performance of this Agreement. This insurance shall indicate on the certificate of insurance the following coverage: (a) Owned automobiles; (b) Hired automobiles; and, (3) Non-owned automobiles.
 - b. Commercial General Liability Insurance in an amount not less than a single limit of one million dollars (\$1,000,000) per occurrence and an aggregate of not less than two (2) times the occurrence amount (\$2,000,000.00 minimum) for bodily injury, including death and property damage, unless a greater amount is specified in the contract specifications. The insurance coverage shall contain no limitations on the scope of the protection provided and include the following minimum coverage:
 - i. Broad Form Property Damage, with no employee exclusion;
 - ii. Personal Injury Liability, including extended bodily injury;
 - iii. Broad Form Contractual/Commercial Liability – including coverage for products and completed operations;
 - iv. Premises – Operations Liability (M&C);
 - v. Independent Consultants and subcontractors;
 - vi. Blanket Contractual Liability.
 - c. Each Client shall be named as an “additional named insured” under all insurance policies required by this Agreement, except Professional Liability Insurance when not allowed by the insurer.
 - d. Such insurance coverage shall be evidenced by one of the following methods: (a) Certificate of Insurance; or, (b) Self-insurance through an irrevocable Letter of Credit from a qualified financial institution.
 - e. The Consultant shall furnish each Client with properly executed certificates of insurance that, at a minimum, shall include: (a) The limits of overage; (b) The project name to which it applies; (c) The certificate holders as Jefferson County and Clallam County Economic Development Council, Washington and their elected officials, officers, and employees., and, (d) A statement that the insurance policy shall not be canceled or allowed to expire except on thirty (30) days prior written notice to each Client. If the proof of insurance or certificate indicating the

Clients are "additional insureds" to a policy obtained by the Consultant refers to an endorsement (by number or name) but does not provide the full text of that endorsement, then it shall be the obligation of the Consultant to obtain the full text of that endorsement and forward that full text to the Clients. Certificates of coverage as required by this section shall be delivered to the Clients within fifteen (15) days of execution of this Agreement.

- f. Failure of the Consultant to take out or maintain any required insurance shall not relieve the Consultant from any liability under the Agreement, nor shall the insurance requirements be construed to conflict with or otherwise limit the obligations concerning indemnification of the Clients.
- g. The Consultant's insurers shall have no right of recovery or subrogation against the Clients (including its employees and other agents and agencies), it being the intention of the parties that the insurance policies, with the exception of Professional Liability Insurance, so affected shall protect both parties and be primary coverage for all losses covered by the above described insurance.
- h. Insurance companies issuing the policy or policies shall have no recourse against either Client (including its employees and other agents and agencies) for payment of any premiums or for assessments under any form of policy.
- i. All deductibles in the above described insurance policies shall be assumed by and be at the sole risk of the Consultant.
- j. Any deductibles or self-insured retention shall be declared to and approved by the Clients prior to the approval of this Agreement by the Clients. At the option of either Client, the insurer shall reduce or eliminate deductibles or self-insured retention, or the Consultant shall procure a bond guaranteeing payment of losses and related investigations, claim administration and defense expenses.
- k. Insurance companies issuing the Consultant's insurance policy or policies shall have no recourse against either Client (including its employees and other agents and agencies) for payment of any premiums or for assessments under any form of insurance policy.
- l. Any judgments for which either Client may be liable, in excess of insured amounts required by this Agreement, or any portion thereof, may be withheld from payment due, or to become due, to the Consultant until the Consultant shall furnish additional security covering such judgment as may be determined by the Client.
- m. Any coverage for third party liability claims provided to the Clients by a "Risk Pool" created pursuant to Ch. 48.62 RCW shall be non-contributory with respect to any policy of insurance the Consultant must provide in order to comply with this Agreement.

- n. Either Client may, upon the Consultant's failure to comply with all provisions of this Agreement relating to insurance, withhold payment or compensation that would otherwise be due to the Consultant.
- o. The Consultant's liability insurance provisions shall be primary and noncontributory with respect to any insurance or self-insurance programs covering the Clients, its elected and appointed officers, officials, employees, and agents.
- p. Any failure to comply with reporting provisions of the insurance policies shall not affect coverage provided to the Clients, its officers, officials, employees, or agents.
- q. The Consultant's insurance shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability.
- r. The Consultant shall include all subcontractors as insured under its insurance policies or shall furnish separate certificates and endorsements for each subcontractor. All insurance provisions for subcontractors shall be subject to all the requirements stated herein.
- s. The insurance limits mandated for any insurance coverage required by this Agreement are not intended to be an indication of exposure nor are they limitations on indemnification.
- t. The Consultant shall maintain all required insurance policies in force from the time services commence until services are completed. Certificates, insurance policies, and endorsements expiring before completion of services shall be promptly replaced. All the insurance policies required by this Agreement shall provide that thirty (30) days prior to cancellation, suspension, reduction or material change in the policy, notice of same shall be given to the Clients.
- u. The Consultant shall place insurance with insurers licensed to do business in the State of Washington and having A.M. Best Company ratings of no less than A-, with the exception that excess and umbrella coverage used to meet the requirements for limits of liability or gaps in coverage need not be placed with insurers or re-insurers licensed in the State of Washington.
- v. The Clients reserve the right to request additional insurance on an individual basis for extra hazardous contracts and specific service agreements.

10. Worker's Compensation (Industrial Insurance).

- a. If and only if the Consultant employs any person(s) in the status of employee or employees separate from or in addition to any equity owners, sole proprietor, partners, owners or shareholders of the Consultant, the Consultant shall maintain workers' compensation insurance at its own expense, as required by Title 51

RCW, for the term of this Agreement and shall provide evidence of coverage to either Client, upon request.

- b. Worker's compensation insurance covering all employees with limits meeting all applicable state and federal laws. This coverage shall include Employer's Liability with limits meeting all applicable state and federal laws.
- c. This coverage shall extend to any subcontractor that does not have their own worker's compensation and employer's liability insurance.
- d. The Consultant expressly waives by mutual negotiation all immunity and limitations on liability, with respect to the Clients, under any industrial insurance act, disability benefit act, or other employee benefit act of any jurisdiction which would otherwise be applicable in the case of such claim.
- e. If either Client incurs any costs to enforce the provisions of this subsection, all cost and fees shall be recoverable from the Consultant.

11. Independent Consultant. The Consultant and the Clients agree that the Consultant is an independent contractor with respect to the services provided pursuant to this Agreement. The Consultant specifically has the right to direct and control Consultant's own activities, and the activities of its subcontractors, employees, agents, and representatives, in providing the agreed services in accordance with the specifications set out in this Agreement. Nothing in this Agreement shall be considered to create the relationship of employer and employee between the parties. Neither Consultant nor any employee of Consultant shall be entitled to any benefits accorded Client employees by virtue of the services provided under this Agreement, including, but not limited to: retirement, vacation pay; holiday pay; sick leave pay; medical, dental, or other insurance benefits; fringe benefits; or any other rights or privileges afforded to Client employees. The Clients shall not be responsible for withholding or otherwise deducting federal income tax or social security or for contributing to the state industrial insurance program, otherwise assuming the duties of an employer with respect to Consultant, or any employee of Consultant.

12. Subcontracting Requirements.

- a. The Consultant is responsible for meeting all terms and conditions of this Agreement including standards of service, quality of materials and workmanship, costs, and schedules. Failure of a subcontractor to perform is no defense to a breach of this Agreement. The Consultant assumes responsibility for and all liability for the actions and quality of services performed by any subcontractor.
- b. Every subcontractor must agree in writing to follow every term of this Agreement. The Consultant must provide every subcontractor's written agreement to follow every term of this Agreement before the subcontractor can perform any services under this Agreement. The Clients must approve any proposed subcontractors in writing.

- c. Any dispute arising between the Consultant and any subcontractors or between subcontractors must be resolved without involvement of any kind on the part of the Clients and without detrimental impact on the Consultant's performance required by this Agreement.
13. Covenant Against Contingent Fees. The Consultant warrants that he has not employed or retained any company or person, other than a bona fide employee working solely for the Consultant, to solicit or secure this Agreement, and that he has not paid or agreed to pay any company or person, other than a bona fide employee working solely for the Consultant, any fee, commission, percentage, brokerage fee, gifts, or any other consideration contingent upon or resulting from the award or making of this Agreement. For breach or violation of this warranty, the Clients shall have the right to annul this Agreement without liability or, in its discretion to deduct from the contract price or consideration, or otherwise recover, the full amount of such fee, commission, percentage, brokerage fee, gift, or contingent fee.
14. Discrimination Prohibited. The Consultant, with regard to the work performed by it under this Agreement, will not discriminate on the grounds of race, color, national origin, religion, creed, age, gender, sexual orientation, material status, sex, or the presence of any physical or sensory handicap in the selection and retention of employees or procurement of materials or supplies.
15. No Assignment. The Consultant shall not sublet or assign any of the services covered by this Agreement without the express written consent of the Clients. Assignment does not include printing or other customary reimbursable expenses that may be provided in an agreement.
16. Non-Waiver. Waiver by the Clients of any provision of this Agreement or any time limitation provided for in this Agreement shall not constitute a waiver of any other provision.
17. Termination.
- a. Either Client reserves the right to terminate this Agreement at any time without cause by giving ten (10) days written notice to the Consultant. Consultant may terminate this Agreement at any time without cause by giving (10) days written notice to the Clients.
 - b. The terminating Client shall give the Consultant written notice and a reasonable opportunity to cure before this Agreement is terminated for cause.
 - c. In the event of the death of a member, partner, or officer of the Consultant, or any of its supervisory personnel assigned to the project, the surviving members of the Consultant hereby agree to complete the work under the terms of this Agreement, if requested to do so by the Client. This section shall not be a bar to renegotiations of this Agreement between surviving members of the Consultant and the Client, if the Client so chooses.
 - d. The Clients reserves the right to terminate this contract in whole or in part, with 10 days' notice, in the event that expected or actual funding from any funding

source is withdrawn, reduced, or limited in any way after the effective date of this agreement. In the event of termination under this clause, the terminating Client(s) shall be liable for only payment for services rendered prior to the effective date of termination.

18. Notices. All notices or other communications which any party desires or is required to give shall be given in writing and shall be deemed to have been given if hand-delivered, sent by facsimile, email, or mailed by depositing in the United States mail, prepaid to the party at the address listed below or such other address as a party may designate in writing from time to time. Notices to the Clients shall be sent to the following addresses:

Jefferson County Risk Manager
P.O. Box 1220
Port Townsend, WA 98368

Colleen McAleer
Executive Director, Clallam County EDC
338 W. First St., Suite 105
Port Angeles, WA 98362

Notices to Consultant shall be sent to the following address:

Josh Weiss
Gordon Thomas Honeywell Government Relations
State Lobbyist, Partner
1201 Pacific Avenue Suite 2100
Tacoma, WA 98402
(360) 561-3560
jweiss@gth-gov.com

19. Integrated Agreement. This Agreement together with attachments or addenda represents the entire and integrated Agreement between the Clients and the Consultant and supersedes all prior negotiations, representations, or agreements written or oral. No representation or promise not expressly contained in this Agreement has been made. This Agreement supersedes all prior or simultaneous representations, discussions, negotiations, and agreements, whether written or oral, by the Clients within the scope of this Agreement. The Consultant ratifies and adopts all statements, representations, warranties, covenants, and agreements contained in its proposal, and the supporting material submitted by the Consultant, accepts this Agreement and agrees to all of the terms and conditions of this Agreement.
20. Modification of this Agreement. This Agreement may be amended only by written instrument signed by both Clients and Consultant.
21. Disputes. The Parties agree to use their best efforts to prevent and resolve disputes before they escalate into claims or legal actions. Any disputed issue not resolved pursuant to the terms of this Agreement shall be submitted in writing within 10 days to

the Client representatives listed in Section 18., whose joint decision in the matter shall be final, but shall be subject to judicial review. If either party deems it necessary to institute legal action or proceeding to enforce any right or obligation under this Agreement, each party in such action shall bear the cost of its own attorney's fees and court costs. Any legal action shall be initiated in the Superior Court of the State of Washington for Jefferson County and Clallam County for the Clallam County Economic Development Council. The parties agree that all questions shall be resolved by application of Washington law and that the parties have the right of appeal from such decisions of the respective Superior Courts in accordance with the laws of the State of Washington. The Consultant hereby consents to the personal jurisdiction of the Superior Court of the State of Washington for Jefferson County and Clallam County Economic Development Council.

22. Section Headings. The headings of the sections of this Agreement are for convenience of reference only and are not intended to restrict, affect, or be of any weight in the interpretation or construction of the provisions of the sections or this Agreement.
23. Limits of Any Waiver of Default. No consent by either party to, or waiver of, a breach by either party, whether express or implied, shall constitute a consent to, waiver of, or excuse of any other, different, or subsequent breach by either party.
24. No Oral Waiver. No term or provision of this Agreement will be considered waived by either party, and no breach excused by either party, unless such waiver or consent is in writing signed on behalf of the party against whom the waiver is asserted. Failure of a party to declare any breach or default immediately upon the occurrence thereof, or delay in taking any action in connection with, shall not waive such breach or default.
25. Severability. Provided it does not result in a material change in the terms of this Agreement, if any provision of this Agreement or the application of this Agreement to any person or circumstance shall be invalid, illegal, or unenforceable to any extent, the remainder of this Agreement and the application this Agreement shall not be affected and shall be enforceable to the fullest extent permitted by law.
26. Binding on Successors, Heirs and Assigns. This Agreement shall be binding upon and inure to the benefit of the parties' successors in interest, heirs, and assigns.
27. No Assignment. The Consultant shall not sell, assign, or transfer any of rights obtained by this Agreement without the express written consent of the Clients.
28. No Third-party Beneficiaries. The parties do not intend, and nothing in this Agreement shall be construed to mean, that any provision in this Agreement is for the benefit of any person or entity who is not a party.
29. Signature in Counterparts. The parties agree that separate copies of this Agreement may be signed by each of the parties and this Agreement shall have the same force and effect as if all the parties had signed the original.

30. Facsimile and Electronic Signatures. The parties agree that facsimile and electronic signatures shall have the same force and effect as original signatures.
31. Arms-Length Negotiations. The parties agree that this Agreement has been negotiated at arms-length, with the assistance and advice of competent, independent legal counsel.
32. Public Records Act. Notwithstanding any provisions of this Agreement to the contrary, to the extent any record, including any electronic, audio, paper or other media, is required to be kept or indexed as a public record in accordance with the Washington Public Records Act, Chapter 42.56 RCW (as may be amended), the Consultant agrees to maintain all records constituting public records and to produce or assist the Clients in producing such records, within the time frames and parameters set forth in state law. The Consultant further agrees that upon receipt of any written public record request, Consultant shall, within two business days, notify the Clients by providing a copy of the request per the notice provisions of this Agreement.

(SIGNATURES FOLLOW ON THE NEXT PAGE)

DATED this _____ day of _____, 20_____.

JEFFERSON COUNTY WASHINGTON

CONSULTANT

Board of County Commissioners
Jefferson County, Washington

Josh Weiss 1-28-23
Josh Weiss, Lobbyist and Partner Date

By: _____
Greg Brotherton, Chair Date

**CLALLAM COUNTY ECONOMIC
DEVELOPMENT COUNCIL**

By: _____
Kate Dean, Commissioner Date

Colleen McAleer 1-22-2023
Colleen McAleer Date
Executive Director

By: _____
Heidi Eisenhour, Commissioner Date

SEAL:

ATTEST:

Carolyn Gallaway Date
Clerk of the Board

Approved as to form only:

P.C. Hunsucker
February 1, 2023

Philip C. Hunsucker Date
Chief Civil Deputy Prosecuting Attorney

**EXHIBIT "A" TO
NORTH OLYMPIC LEGISLATIVE ALLIANCE
PROFESSIONAL SERVICES AGREEMENT**

- A. Scope of Work:** Consultant shall provide NOLA with the following governmental affairs services:

General Washington State Legislative Services

- Provide NOLA with a daily presence in Olympia during the legislative session.
- Identify and track all relevant legislation.
- During the legislative session, provide NOLA with weekly reports and legislative tracking lists. Provide verbal updates to NOLA staff and the NOLA Board of Directors at key times in the legislative cycle (e.g. before and after the legislative session).
- Attend all relevant legislative hearings.
- Coordinate with NOLA to testify at relevant legislative hearings.
- Lobby to amend, defeat or pass legislation or budgets that directly affect NOLA's interests.
- Strengthen relevant legislative relationships between NOLA, state legislators, and executive offices, including planning pre- and post- session meetings with the state legislative delegation to share NOLA's legislative priorities and express appreciation for past legislative successes
- Work with NOLA to develop a legislative agenda that includes state budget requests and lobby the Legislature according to the legislative agenda.
- Engage in coalition building as needed to implement legislative agenda items.

- B. Compensation/Expenses:** NOLA shall pay Consultant a monthly fee of \$3,159 for the services listed above. NOLA shall reimburse Consultant up to \$2,000 annually for communication and travel expenses such as:

- 1) Travel meals and lodging; and,
- 2) Mileage for assigned travel.

- C. Invoices/Payments:** (a) Consultant shall furnish NOLA with invoices for services performed on a monthly basis, and (b) NOLA shall pay each of Consultant's invoices within thirty (30) days after NOLA's receipt and verification of invoices.

- D. Term of Agreement:** Consultant's services shall commence on January 1, 2023 and shall terminate on December 31, 2023.